

# B.C.'s Fastest Growing Companies

Ranked by percentage growth in revenue between 1997 and 2001

Rank '02/'01	Company Address City Postal Code	Phone Fax Web site	Industry sector	Senior executive(s)	01 Revenues/'97 Revenues	Percentage Change	Net income '01/'97	Employees '02/'97	Year founded
1/3	<b>Intrinsyc Software</b> 1000-700 West Pender St. Vancouver V6C 1G8	604-801-6461 604-801-6417 www.intrinsyc.com	Software and hardware products	Neil McDonnell, CEO	\$10,940,424/ \$69,036	15747.42	NP/ NP	91/ 25	1996
2/ NR	<b>Skeet &amp; Ikes</b> 2565 Eastbrook Parkway Burnaby V5C 5W2	604-879-9100 604-879-9164 www.skeetike.com	Organic food manufacturer and distributor	Ian Walker, general manager	\$1,500,000/ \$47,052	3087.96	NP/ NP	16/ 2	1996
3/ 2	<b>Absolute Software</b> 800-111 Dunsuir St. Vancouver V6B 6A3	800-220-0733 604-730-2621 www.absolute.com	Computer security products	John Livingstone, president and CEO	\$3,713,000/ \$135,031	2649.74	NP/ NP	78/ 25	1994
4/ NR	<b>Pivotal Corp.</b> 300-200 West Esplanade North Vancouver V7M 3M6	604-988-9982 604-988-0035 www.pivotal.com	Software and services	Bo Manning, president and CEO	\$95,300,000/ \$3,500,000	2622.86	NP/ NP	532/ 115	1995
5/ NR	<b>Net Nation Communications</b> 1400-555 West Hastings Vancouver V6B 4N6	604-688-8946 604-688-8934 www.netnation.com	Web hosting and domain name registration	David Talmor, chair and president	\$6,646,433/ \$339,632	1856.95	US \$757,917/ US \$339,632	80/ 12	1997
6/ NR	<b>DTI Dental Technologies Inc.</b> 300-225 West 8 Ave. Vancouver V5Y 1N3	604-873-2884 604-873-1671 www.dtidental.com	Dental laboratories	Paulo Kalaw, president and CEO	\$11,323,010/ \$842,863	1243.40	NP/ NP	155/ 22	1997
7/ NR	<b>QLT Inc.</b> 887 Great Northern Way Vancouver V5T 4T5	604-707-7000 604-707-7001 www.qltinc.com	Biotechnology	Paul Hastings, president and CEO	\$129,470,000/ \$10,342,000	1151.89	\$122,047,000/ \$-16,682,000	385/ 160	1982
8/ 12	<b>Great Canadian Dollar Stores</b> 302-31 Bastion Square Victoria V8W 1J1	250-388-0123 250-388-9763 www.dollarstores.com	Retailing	Bud Walker, CEO	\$1,900,000/ \$155,515	1121.75	NP/ NP	12/ 3	1993
9/ 11	<b>Robeez Footwear</b> 6881 Russell Ave. Burnaby V5J 4R8	604-435-9074 604-435-9075 www.robbee.com	Footwear manufacturing	Sandra Wilson, president	\$1,500,000/ \$140,000	971.43	NP/ NP	33/ 3	1994
10/ NR	<b>Lost Boys Studios Inc.</b> 300-395 Railway St. Vancouver V6A 1A6	604-738-1805 604-738-1806 www.lostboys-studios.com	Film and television and animation	Mark Benard, president	\$1,478,172/ \$172,623	756.30	NP/ NP	18/ 3	1996
11/ 9	<b>Inventa Sales</b> 210-1401 West 8 Ave. Vancouver V6H 1C9	604-687-0544 604-687-1857 www.inventaworld.com	Marketing services, merchandising and sales support and mystery shopping	Bryan Burns, Geoff Cribbs, Brent Nichols, David Nichols partners	\$6,250,191/ \$809,515	672.09	NP/ NP	55/ 2	1996
12/ NR	<b>Sierra Wireless</b> 13811 Wireless Way Richmond V6V 3A4	604-231-1100 604-231-1109 www.sierrawireless.com	Wireless data devices and enabling software	David Sutcliffe, chair and CEO	\$92,128,000/ \$12,917,000	613.23	\$-37,374,000/ \$-745,000	243/ 40	1993
13/ 15	<b>Creo Inc.</b> 3700 Gilmore Way Burnaby V5G 4M1	604-451-2700 604-437-9891 www.creo.com	Manufacturer of digital prepress systems	Amos Michelson, CEO	\$656,500,000/ \$95,600,000	586.72	NP/ NP	4100/ 806	1983
14/ NR	<b>Unilogik Systems Inc.</b> 103-1600 West 6 Ave. Vancouver V6J 1R3	604-739-8488 604-739-7337 www.unilogik.com	Information technology solutions provider	Vikram Kumar, director of business development	\$7,100,000/ \$1,100,000	545.45	NP/ NP	20/ 3	1995
15/ 20	<b>Q-Media Services Corp.</b> 13566 Maycrest Way Richmond V6V 2J7	604-303-6630 604-232-3329 www.qmedia.ca	Supply chain services including software duplication	Robert Lawrie, president and CEO	\$179,508,000/ \$29,000,000	518.99	\$-31,847,000/ \$-4,400,000	496/ 70	1986
16/ 14	<b>Anthem Properties</b> 500-1111 Melville St. Vancouver V6E 2X5	604-689-3040 604-689-5642 www.anthemproperties.com	Real estate development	Eric Carlson, president and CEO	\$47,307,217/ \$7,675,195	516.37	NP/ NP	60/ 28	1994
17/ 4	<b>Stockhouse Media Corp.</b> 2625-555 West Hastings St. Vancouver V5B 4N5	604-608-0899 604-608-0890 www.stockhouse.com	Online media	Jeff Berwick, CEO	\$1,973,000/ \$350,179	463.43	NP/ NP	27/ 9	1995

NR — Not ranked.  
NP — Not provided.  
NA. — Not available.

Do not miss the 2002 *Book of Lists*, a compilation of lists featured in *BIV*, including biggest law firms, construction companies, biotech firms and many more. Free to subscribers (\$74.85 including GST for one year) or \$30 as a separate purchase.

To download this list and other lists online, visit <http://businessinvancover.clickdata.com> and click on Book of Lists.

**BUSINESS VANCOUVER** *Business in Vancouver* makes every attempt to publish accurate information in The List, but accuracy cannot be guaranteed. Researched by Noel MacDonald, (604) 608-5113.

Sponsored by **Thane Stenner of The Stenner Group**



CIBC Wood Gundy is a division of CIBC World Markets Inc., a subsidiary of Canadian Imperial Bank of Commerce and Member CIPF.

Since 1912  
THE REPROFESSIONALS®  
**DOMINION**  
**BLUE** REPRO  
GRAPHICS  
www.dombblue.com  
**VANCOUVER**  
1409 West Pender St., 604-681-7504

## NEW LOOK, NEW FEATURES! @WWW.DOMBLUE.COM

DocuTech Report Printing - Bindery - EDMS & Print Distribution - Drymounting - Laminating  
D/Print - Engineering Bond Plotting & Printing - Colour and B&W Scanning - Colour Copies  
- Oversize Copies - Large & Small Format Digital Colour Printing



**Pick-Up & Delivery 604-681-7501**



**NORTH SHORE** WE HAVE MOVED.  
#104-828 Harbourside Drive, 604-986-1131

**RICHMOND**  
130-11080 Bridgeport Rd., 604-273-0864

Since 1912  
THE REPROFESSIONALS®  
**DOMINION**  
**BLUE** REPRO  
GRAPHICS  
www.dombblue.com  
**BURNABY**  
103-3855 Henning Dr., 604-299-5335

# B.C.'s Fastest Growing Companies

Ranked by percentage growth in revenue between 1997 and 2001

Rank '02/'01	Company Address City Postal Code	Phone Fax Web site	Industry sector	Senior executive(s)	01 Revenues/'97 Revenues	Percentage Change	Net income '01/'97	Employees '02/'97	Year founded
18/ NR	<b>Radical Games Ltd.</b> 800-369 Terminal Ave. Vancouver V6A 4C4	604-685-0606 604-685-0298 www.radical.ca	Games software	Ian Wilkinson, president	\$18,800,000/ \$3,700,000	408.11	NP/ NP	187/ 190	1991
19/ NR	<b>Lower Mainland Steel Group</b> 6320 148 Street Surrey V3S 3C4	604-598-9930 604-598-9931 NP	Construction products	Ron McNeil, manager	\$18,250,000/ \$3,800,000	380.26	NP/ NP	80/ 50	NP
20/ NR	<b>MGMT Alliances Inc</b> 301-1529 West 6 Ave. Vancouver V6J 1R1	604-733-2899 604-733-2822 www.mgmt14k.com	Training and education	Isis Fredericks, principal	\$446,753/ \$96,837	361.35	NP/ NP	1/ 2	1994
21/ 26	<b>MacDonald, Dettwiler &amp; Assoc.</b> 13800 Commerce Pkwy Richmond V6V 2J3	604-278-3411 604-278-1837 www.mda.ca	Information systems and technology	Dan Friedmann, president and CEO	\$481,000,000/ \$108,731,000	342.38	\$18,653,000/ NP	1987/ 750	1969
22/ NR	<b>Northstar Trade Finance Inc.</b> 205-5811 Cooney Rd. Richmond V6X 3M1	604-664-5828 604-664-5838 www.northstar.ca	Financial services	Scott Shepherd, president and CEO	\$10,270,330/ \$2,381,286	331.29	NP/ NP	20/ 10	1994
23/ 19	<b>Plus International Corp.</b> 8602 Commerce Court Burnaby V5A 4N6	604-420-1099 604-415-2380 www.plus.ca	Software	Len Wright, president and CEO	\$4,600,000/ \$1,100,000	318.18	NP/ NP	12/ 8	1994
24/ NR	<b>Digital Dispatch</b> 11920 Forge Place Richmond V7A 4V9	604-241-1441 604-241-1440 www.digital-dispatch.com	Wireless technology	Vari Ghai, president and CEO	\$29,222,090/ \$7,041,500	315.00	NP/ NP	173/ 49	1987
25/ NR	<b>Argus Technologies</b> 5700 Sidley St. Burnaby V5J 5E5	604-436-5900 604-436-1233 www.argusdcpower.com	Complete DC power systems, rectifiers, DC-DC converters, DC UPS equipment and various electronic components	Dylan Modder, exec. VP	\$145,000,000/ \$35,400,000	309.60	NP/ NP	181/ 166	1986
26/ NR	<b>Sepp's Gourmet Foods Ltd.</b> 202-19332 Enterprise Way Surrey V3S 6J9	604-574-7858 604-574-6966 www.seppsfoods.com	Food manufacturer and distributor	Peter Geib, CEO	\$85,198,000/ \$21,164,000	302.56	\$-5,991,000/ \$738,000	265/ 150	1993
27/ NR	<b>Maddocks Systems</b> 211-20644 Eastleigh Cres. Langley V3A 4C4	800-663-0626 604-533-8562 www.maddocks.ca	Transportation software	Robert Maddocks, president and CEO	\$7,860,000/ \$1,960,000	301.02	NP/ NP	62/ 20	NP
28/ NR	<b>Anormed</b> 200-20353 64 Ave. Langley V2Y 1N5	604-530-1057 604-530-0976 www.anormed.com	Biotechnology	Michael Abrams, president and CEO	\$4,400,000/ \$1,100,000	300.00	NP/ NP	100/ 18	1996
29/ 21	<b>TNT Garment</b> 1771 East Hastings St. Vancouver V5L 1T1	604-718-7808 604-717-8029 www.boardroomclothing.com	Garment manufacturing	Mark Trotsuk, president	\$4,000,000/ \$1,000,000	300.00	NP/ NP	46/ 6	1996
30/ 23	<b>Happy Planet Foods</b> 888 Malkin Ave. Vancouver V6A 2K6	604-253-7550 604-253-7544 www.happyplanet.com	Food and beverage manufacturing	George Noroian, president and CEO	\$4,595,000/ \$1,159,000	296.46	NP/ NP	42/ 24	1994
31/ NR	<b>CHIP REIT</b> 1600-1030 West Georgia St. Vancouver V6E 2Y3	604-646-2447 604-646-2404 www.chipreit.com	Hotel ownership and management	Minaz Abji, president	\$261,452,000/ \$68,527,000	281.53	\$14,939,000/ \$7,269,000	5000/ 3,500	1997
32/ 30	<b>Intrawest Corp.</b> 800-200 Burrard St. Vancouver V6C 3L6	604-669-9777 604-669-0605 www.intrawest.com	Developer and operator of destination resorts	Joe Houssian, chair, president and CEO	\$1,430,356,000/ \$388,976,000	267.72	\$93,910,000/ \$27,093,000	NP/ NP	1976
33/ NR	<b>McAlpine Group</b> 12-8465 Harvard Place Chilliwack V2P 7Z5	604-792-4053 604-792-3035 www.mcalpinegroup.com	Marketing and branding specializing in tourism and financial services	Tim McAlpine, president	\$1,400,000/ \$390,000	258.97	NP/ NP	10/ 3	1990
34/ NR	<b>Stockgroup Information Systems inc.</b> 500-750 West Pender St. Vancouver V6C 2T7	604-331-0905 604-331-1194 www.stockgroup.com	Internet software solutions	Marcus New, CEO	\$4,600,000/ \$1,300,000	253.85	NP/ NP	32/ 11	1997

NR — Not ranked.  
NP — Not provided.  
NA. — Not available.

Do not miss the 2002 *Book of Lists*, a compilation of lists featured in *BIV*, including biggest law firms, construction companies, biotech firms and many more. Free to subscribers (\$74.85 including GST for one year) or \$30 as a separate purchase.

To download this list and other lists online, visit <http://businessinvancover.clickdata.com> and click on Book of Lists.

**BUSINESS VANCOUVER** *Business in Vancouver* makes every attempt to publish accurate information in The List, but accuracy cannot be guaranteed. Researched by Noel MacDonald, (604) 608-5113.

Sponsored by **Thane Stenner of The Stenner Group**



CIBC Wood Gundy is a division of CIBC World Markets Inc., a subsidiary of Canadian Imperial Bank of Commerce and Member CIPF.



## Churchill Armoured Car Service Inc.

- ARMoured TRANSPORT
- CUSTOMIZED SERVICE PACKAGES
- ATM CASH & MAINTENANCE SERVICES
- HIGH VOLUME COIN SORTING & ROLLING OPERATIONS

Protect your personnel and financial assets using our highly-trained teams.

Vancouver Board of Trade Members:

**15% OFF**

each of your first 3 months' invoices, regardless of invoice totals.

PHONE: 604-258-4112

Serving clients throughout the G.V.R.D., Sunshine Coast and Whistler since 1992 with no losses.

WWW.CHURCHILLARMouredCAR.BC.CA

# B.C.'s Fastest Growing Companies

Ranked by percentage growth in revenue between 1997 and 2001

Rank '02/'01	Company Address City Postal Code	Phone Fax Web site	Industry sector	Senior executive(s)	'01 Revenues/'97 Revenues	Percentage Change	Net income '01/'97	Employees '02/'97	Year founded
35/ NR	<b>Studio B Productions</b> 600-190 Alexander St. Vancouver V6A 1B5	604-684-2363 604-602-0208 www.studiobproductions.com	Animation production	Blair Peters and Chris Bartleman, partners	\$9,720,900/ \$2,915,700	233.40	NP/ NP	100/ 45	1988
36/ 33	<b>Accounts Recovery Corp.</b> 207 - 1497 Admirals Rd. Victoria V9A 2P8	250-953-6900 250-953-6999 www.arc.ca	Financial services	Maurice Polard, president	\$12,140,670/ \$3,967,918	205.97	NP/ NP	300/ 130	1988
37/ 25	<b>Silent Witness</b> 6554 176 St. Surrey V3S 4G5	604-574-1526 604-574-7736 www.silentwitness.com	Surveillance products	Rob Bakshi, chair, president and CEO	\$40,040,867/ \$13,402,606	198.75	NP/ NP	155/ 35	1986
38/ 29	<b>A.L.I. Technologies</b> 130-10711 Cambie St. Richmond V6X 3G5	604-279-5422 604-273-1830 www.alitech.com	Digital image management systems for the medical industry	Greg Peet, president and CEO	\$40,400,000/ \$13,600,000	197.06	\$3,573,000/ \$2,000,000	202/ 84	1988
39/ 27	<b>Electric Mail</b> 300-3999 Henning Dr. Burnaby V5C 6P9	604-482-1111 604-482-1110 www.electricmail.com	E-mail service provider and software developer	Iain Black, president and CEO	\$1,972,153/ \$702,995	180.54	NP/ NP	20/ 13	1994
40/ NR	<b>Michael Trayler &amp; Co.</b> 9120 River Dr. Richmond V6X 1Y9	604-244-8626 604-244-8625 www.trayler.com	Designers and manufacturers of high-end residential furniture and millwork	Michael Trayler, president	\$3,750,695/ \$1,338,879	180.14	NP/ NP	31/ 14	1983
41/ NR	<b>Instant Bedrooms</b> 160-12571 Bridgeport Road Richmond V6V 1J4	604-270-4121 604-270-4139 www.wallbeds.com	Furniture manufacturing	John Lynch, president	\$2,500,000/ \$900,000	177.78	NP/ NP	24/ 10	1974
42/ NR	<b>Marketlinc</b> 970-789 West Pender Vancouver V6C 1H2	604-629-6300 604-629-6308 www.marketlinc.com	Outsourced customer relationship management (CRM) services	Don Simpson, president	\$5,809,505/ \$2,110,464	175.27	NP/ NP	150/ 88	1988
43/ 31	<b>Fastik Label</b> 1-20120 102 Ave. Langley V1M 4B4	604-882-6853 604-882-6854 www.fastik.com	Printing	Bradley Malchuk, president and owner	\$3,137,270/ \$1,217,121	157.76	NP/ NP	30/ NP	1986
44/ NR	<b>Telus Corp.</b> 3777 Kingway Burnaby V5H 3Z7	604-432-2151 604-432-2984 www.telus.com	Telecommunications	Darren Entwistle, president & CEO	\$7,202,600,000/ \$2,968,200,000	142.67	NP/ NP	27,765/ 13,500	1999
45/ NR	<b>Pottinger Gaherty Environmental Consultants</b> 1200-1185 West Georgia St. Vancouver V6E 4E6	604-682-3707 604-682-3497 www.pggroup.com	Environmental consulting	Ned Pottinger, president	\$5,055,916/ \$2,166,599	133.36	NP/ NP	37/ 24	1991
46/ NR	<b>PMC Sierra Inc.</b> 8555 Baxter Pl. Burnaby V5A 4V7	604-415-6000 604-415-6001 www.pmc-sierra.com	Semiconductors	Robert Bailey, president, CEO and chairman	US \$323,000,000/ US \$139,000,000	132.37	NP/ NP	1,100/ 350	1992
47/ 1	<b>Mainframe Entertainment Ltd.</b> 500 - 2025 W. Broadway Vancouver V6J 1Z6	604-714-2600 604-714-2641 www.mainframe.ca	Animation production	Brett Gannon, president	\$39,942,000/ \$17,342,000	130.32	\$2,427,000/ \$334,000	NP/ NP	1995
48/ NR	<b>Crystal Decisions Inc.</b> 840 Cambie St. Vancouver V6B 4J2	604-681-3435 604-681-2934 www.crystaldecisions.com	Software	Greg Kerfoot, CEO	US \$167,700,000/ US \$74,500,000	125.1	NP/ NP	1,500/ 600	1985
49/ NR	<b>Business in Vancouver Media Group</b> 500-1155 West Pender St. Vancouver V6E 2P4	604-688-2398 604-688-1963 www.biv.com	Publishing	Peter Ladner, vice-president; George Mleccko, CEO; Tom Siba, publisher	\$7,985,000/ \$3,565,000	123.98	NA/ NA	65/ 33	1989
50/ NR	<b>Relaxus Products</b> 2020 Manitoba St. Vancouver V5Y 3V3	604-879-0899 604-879-0889 www.relaxus.com	Import and export of relaxation, massage and plush products	Ron Kline, general manager	\$3,144,224/ \$1,410,460	122.92	NP/ NP	16/ 9	1992

NR — Not ranked.  
NP — Not provided.  
NA — Not available.

Do not miss the 2002 *Book of Lists*, a compilation of lists featured in *BIV*, including biggest law firms, construction companies, biotech firms and many more. Free to subscribers (\$74.85 including GST for one year) or \$30 as a separate purchase.  
To download this list and other lists online, visit <http://businessinvancover.clickdata.com> and click on Book of Lists.

**BUSINESS IN VANCOUVER** *Business in Vancouver* makes every attempt to publish accurate information in The List, but accuracy cannot be guaranteed. Researched by Noel MacDonald, (604) 608-5113.

Sponsored by **Thane Stenner of The Stenner Group**



CIBC Wood Gundy is a division of CIBC World Markets Inc., a subsidiary of Canadian Imperial Bank of Commerce and Member CIPF.



A limited supply of promotional vehicles are available at special pricing. We brought in 40 new 2002 BMWs for the Air Canada Championship golf tournament at demonstrator prices. The top 40 pro golfers will drive them during the tournament. Then it's your turn. Offer ends Sept 22, 2002.

For details, visit these Group BMW Vancouver retailers.

Official vehicle of the Air Canada Championship golf tournament.

More about BMW



Group BMW Vancouver

**Park Shore Motors**  
North Shore Auto Mall, North Vancouver  
Tel: 604.985.9344  
www.parkshorebmw.com

**Vancouver Auto**  
5th & Burrard, Vancouver  
Tel: 604.736.7381  
www.vancouverautobmw.com

**Auto West BMW**  
Richmond Auto Mall, Richmond  
Tel: 604.273.2217  
www.autowestbmw.com

**Brian Jessel BMW**  
688 Lougheed Highway, Coquitlam  
Tel: 604.936.8595  
www.brianjesselbmw.com



www.bmw.ca  
1-800-667-6679