

Company Profile

Performance Solutions offers both small and large electronics based companies a fast, efficient, cost effective and quality oriented contract product development service which includes:

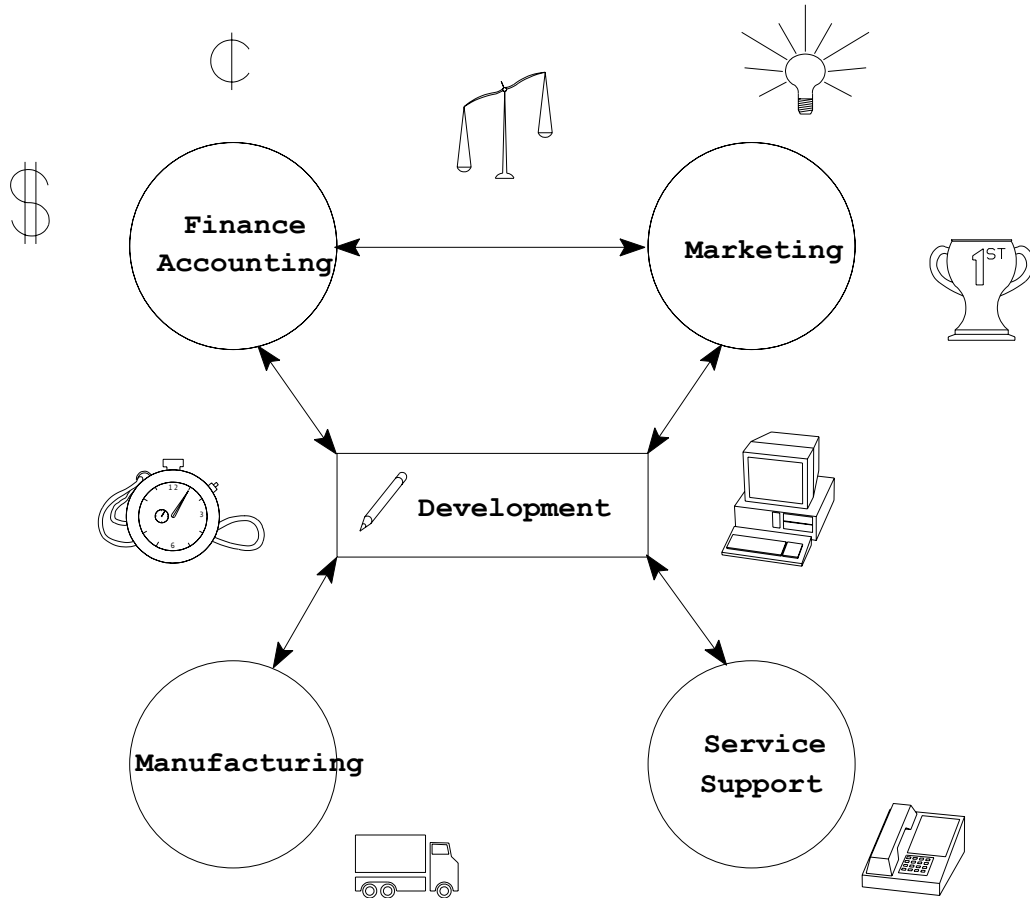
- conversion of marketing ideas into concrete product development specifications
- end to end product development program management
- detailed product design
- local and off-shore new product manufacturing introduction
- new product service & support programs

While these types of services are not unique to *Performance Solutions*, we offer a significant competitive advantage to our clients by helping to introduce "no bull" total quality programs to their organizations while getting real work accomplished. Not only do the programs get finished on time and on budget, but the processes are enhanced for continued benefits to the entire organization.

Some of the key principals that *Performance Solutions* believes in and has had direct success with, in terms of maximizing R&D dollars, production gross margins, and service revenue includes:

- provide senior management and development teams with solid product development specifications covering:
 - front end technical and financial risks and options
 - budgeting, cash flow and resource utilization
 - scheduling
 - "6 Sigma" design, manufacturability and serviceability guidelines
 - back end service and support strategies
- do not start development work until the above specifications are well defined
- always review designs against the above requirements during the development process and get constant feedback from the manufacturing and service teams
- take into account the currently available manufacturing process capabilities and stay within them
- design and manufacture towards "zero" defects as this is the only way to drive out hidden costs which eat away at the bottom line

Today's top business managers understand that quality isn't a production inspection process, it's a way of conducting all internal affairs. Retaining *Performance Solutions'* services can be an effective way to bring in a positive catalyst for continued improvement in product development, manufacturing and customer service quality in your organization.



Performance Solutions is able to back up our claims of knowledge and proficiency in helping our clients produce immediate, positive, results with a solid list of references and resumes.

We have the needed experience in: defining product development specifications; designing and manufacturing with surface mount technology; applying automated assembly and test to existing products; designing for manufacturability, designing for serviceability; making the transition to off-shore manufacturing; implementing ISO9000 and 6 Sigma quality programs; implementing profitable service and support programs; planning for and converting over to state-of-the-art MRP systems, and more.

Performance Solutions has the technical know-how to get products and programs delivered, but much more importantly, we understand the role that strong interpersonal skills play in helping achieve these goals in our customers organizations. We get the job done, and we get it done right the first time.

Let us be part of your winning team.