

Customer List/Sales to Date

In it's 4 year history, PCS Wireless/PCS-Microcell has sold products and services to the following customers (#'s are approximate):

- Canadian Cable Labs & Rogers Engineering, Sale of RASP/RAD units, Field Trial Support, 1990-1991. \$300,000.
- Time Warner, Sale of RASP/RAD units, Field Trial Support, 1992. \$35,000.
- Canadian Cable Labs & Rogers Engineering, RASP/RAD Consulting, 1992. \$35,000.
- Satcom, Sale RASP/RAD units, Consulting, Field Trial Support, 1992. \$75,000.
- US West, Sale of BEX/MEX units, Field Trial Support, 1992.
- Hutchison Paging - Hong Kong, Sale of BEX/MEX units, Field Trial Support, 1992.
- Satcom, Sale of BEX/MEX units, 1992.
- Cablevision Systems Corp, Sale of BEX/MEX units, Field Trial Support, 1992.
- Cantel, Sale of BEX/MEX units, 1992.
- BC Tel, Sale of BEX/MEX units, 1992.
- US Cablelabs, Sale of BEX/MEX units and Delay Independent Base Stations, Field Trial Support, 1992.
- Cablevision Systems Corp, Sale of BEX/MEX and RASP/RAD units, Consulting, Field Trial Support, 1992. \$125,000.
- Cox, Sale of CDMA RASP/RAD units, \$70,000.
- Adelphia, Sale of RASP/RAD units, 1993. \$16,000.
- Cablevision, Sale of various Platform RASP/RAD units, Consulting, Field Trial Support, 1993. Approx. \$250,000.
- Hutchison Paging - Hong Kong, Deposit for Sale of 200 BEX/MEX units, Deployment Support, December 1993. \$32,734.
- Australia Telecom, Sale of 100 BEX/MEX units, Deployment Support, December 1993- February 1994. \$170,492.
- Singapore Telecom, Sale of BEX/MEX units, Field Trial Support, December 1993. \$7,980.
- Malaysia Telecom, Sale of BEX/MEX units, Field Trial Support, December 1993. \$10,275.
- Hutchison Paging - Hong Kong, Sale of 200 BEX/MEX units, Deployment Support, January - March 1994. \$235,609.

- Telesis - Pacific Bell, Sale of Diversity 75 BEX/MEX units, Consulting, Field Trial Support, December 1993 - January 1994. \$245,000.
- Cablevision, Sale of CDMA Platform RAD units, Consulting, Field Trial Support, January -May 1994. \$50,000.
- Hutchison Paging - Hong Kong, Sale of 400 BEX/MEX units, Deployment Support, April - May 1994. \$500,000.
- Folec Communications - Singapore (for deployment in Vietnam), Sale of 200 BEX/MEX units, June 1994. \$200,000.
- Ericsson Communications - U.S.A., Sale of 8 DSC1800 Platform RAD units, Deployment Support, June 1994. \$100,000.