

B.C. again tops Fast 50 tech firm list

E-commerce software developer Pivotal Corp. is ranked No. 1.

By **MICHAEL McCULLOUGH**

For the second year in a row, a B.C. company leads the Canadian Technology Fast 50, *National Post Business* magazine's annual list of Canada's fastest-growing companies.

E-commerce software developer Pivotal Corp. of North Vancouver was ranked No. 1, with revenue growth of 34,548 per cent during the past five

years — from \$110,000 in 1995 to \$38 million in 1999.

Pivotal's 550 employees create Internet-enabled customer and employee relationship software for businesses. The company got a plug from Bill Gates last spring when he demonstrated Pivotal's eRelationship program during the unveiling of Microsoft's Windows 2000.

B.C. was well represented on this year's Fast 50, which will appear in today's edition of the *National Post*.

Ten companies from this province made the cut, including Pivotal, Bridges.com Inc. of Kelowna (9), Intrinsic Software Inc. (15), DataWave Systems Inc. (21) and Selkirk Financial Technologies Inc. (23), all of Vancouver, AimGlobal

Technologies Company Inc. of Delta (28), A.L.I. Technologies Inc. of Richmond (34), Total Care Technologies Inc. of Kelowna (37), Xantrex Technology Inc. of Burnaby (38) and MDSI Mobile Data Solutions Inc. of Richmond (40).

This year the Fast 50 was accompanied by a list of "Shooting Stars," companies that have been around less than five years, but demonstrated phe-

nomenal growth between 1997 and 1999. Here fully half the 10 entries were B.C.-based, including Uniglobe.com Inc., Stratford Internet Technologies Inc., Eyeball.com Network Inc., Burntsand Inc. and Absolute Software Corp.

Richmond cellular modem maker Sierra Wireless held the top spot in last year's Fast 50. The list was compiled by Deloitte & Touche Canada.